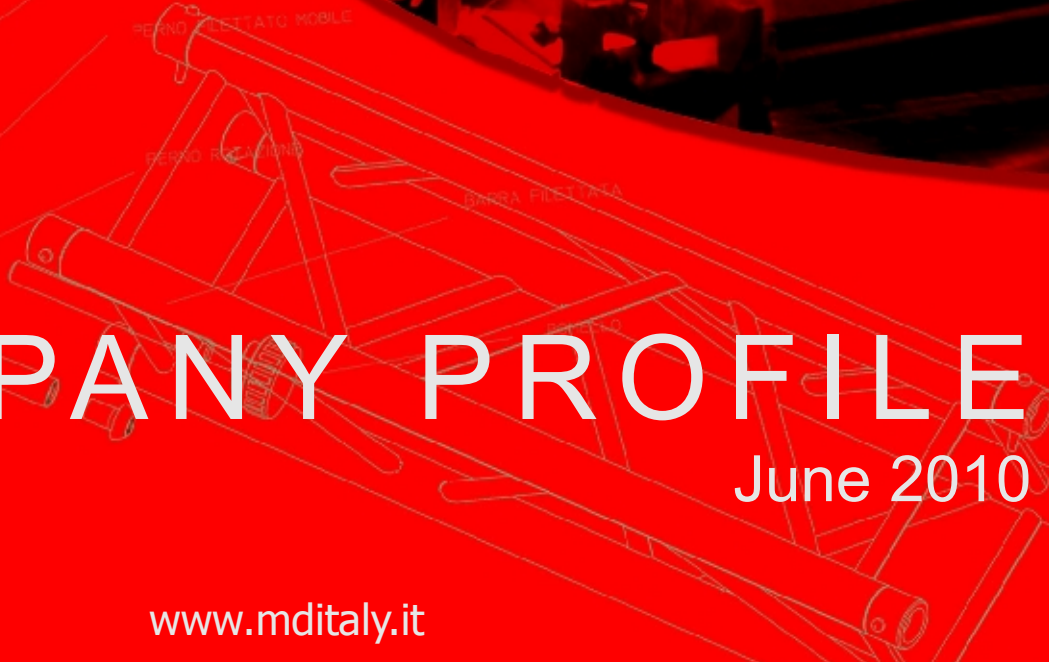
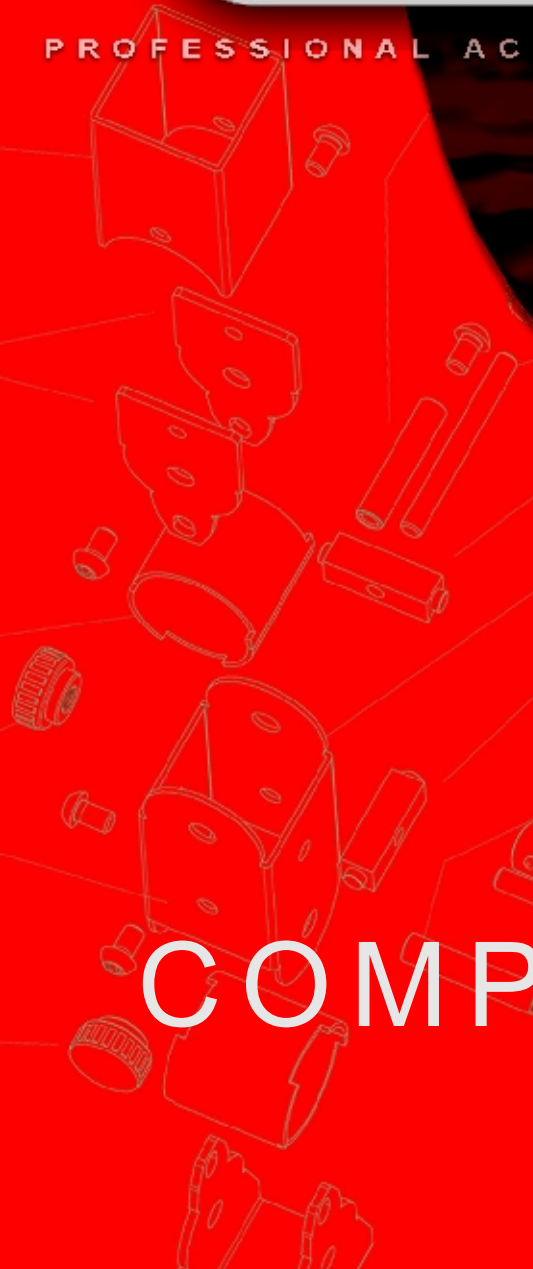




IN ITA **MADE IN ITALY** • MADE IN ITA

PROFESSIONAL ACCESSORIES



# COMPANY PROFILE

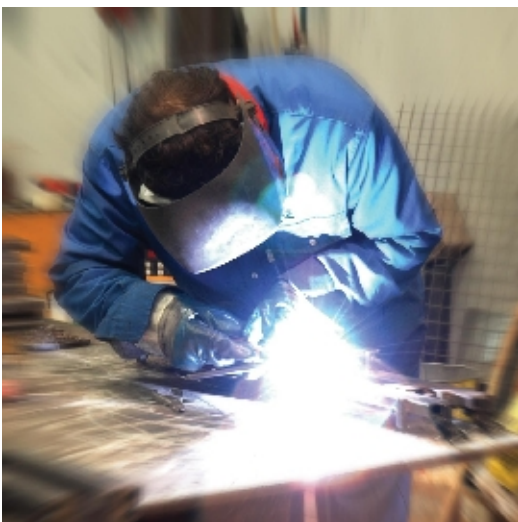
June 2010

[www.mditaly.it](http://www.mditaly.it)

# The Factory

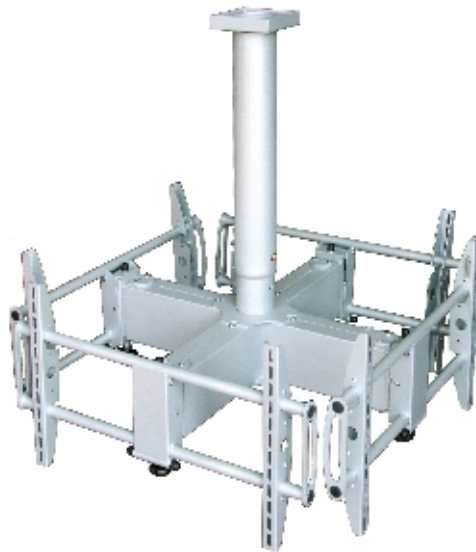
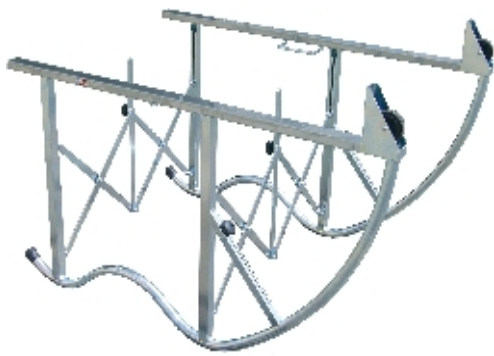
MD Professional Accessories is a "one of a kind" reality in business of mounting solutions and products for Audio, Video, Installations, Rental, Stage Engineering, Trussing and Musical Instruments Accessories.

Since 1989 we plan, project, manufacture and assemble exclusively in our own factory, using utmost modern techniques of laser cut and CNC welding, ensuring the highest possible quality standards.



# The Products

We are able to guarantee our products to provide for the highest functionality in any condition of use, as we constantly implement product updates, thanks also to the feedback we directly receive from our end users. Strong point, which distinguishes MD from any manufacturer in far east, is the ability to quickly answer to custom special requests.



# The Variety

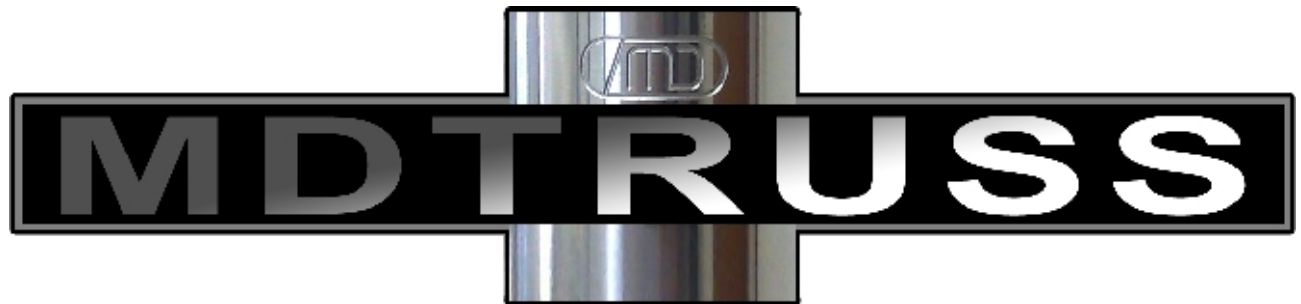
At MD we are able to manufacture a wide number of products and accessories dedicated to audio, video, installations, rental, entertainment, show technologies, concerts, public address and musical instruments:

- Supports and Mounts for Video-Projectors and LCD/LED/Plasma Screens
- Supports and Mounts for Enclosures and Lighting
- 19" Rack Stands, Units, Boxes, Panels and Accessories
- 19" Rack Input, Output and Distribution Modules
- Power and Distribution Boxes
- Lighting Bars and Accessories
- Electrical Components
- Connectors
- Professional Audio – Video Cables
- Wired Stage Boxes
- Cables Reels (also with cable)
- Elevation Systems
- Modular Staging
- Microphone Stand
- Keyboards and Mixer Stand
- Stools, Benches and Sheet Music Stand
- Wind and String Instruments Stand
- Amps and Monitor Stands
- Guitar Mounts, Stands and Shop Displays



# The Variety

... and today we are proud to announce the new line



the first Truss Series in the world  
made by laser and robot machine, totally automated.



# The Technology

We systematically use simulation softwares which give us maximum flexibility and constant performance levels, while extreme care for details, materials, dimensioning, finishes, contribute to enrich our products from both cosmetic and perceived quality points of view, favouring their integration in any application, from amateurs to high pros.

The high automation level achieved in manufacturing phases allow MD to present itself to the market with a strong price/quality point.



# The Quality

Market is nowadays offering hundreds of products one identical to another, sometimes just branded in different ways, sometimes with very attractive prices, sometimes with unbelievable low prices...

BUT...

Are you sure that the little money  
you are spending for those cheap products  
will exactly give you what you are expecting?

At MD we work aiming to one thing deep in our mind:

**QUALITY**



# The Quality

Quality is made of details.

Details are very often not immediately visible.

When you (or your customers) compare products, please take a look at the things that just a glance cannot show...

metal thickness, weldings, painting, quality of single parts...

MD products got a perfect component balance to last for years without problems.

Quality and durability got their price, just apparently more expensive...

Please think that the MD product your customer can buy could be found again, after some years, exactly in the same working conditions as brand new.

At the end... who is the one really saving money?

At MD we are proud to sell our  
totally MADE IN ITALY products with  
ZERO DEFECTIVE RETURNS

Who else is able to do the same?

And more...

Made in Italy means also no children involved in heavy work in unhealthy environments.



# The Service

One key point for customer satisfaction is Service.

Working with MD you can rely on some stable points:

## Fast Deliveries:

Our production is extremely flexible.

We use to keep stock of the majority of our production but, in rare cases of no stock, we are able to manufacture products in a few days, for urgent requests too.

*Less stock for you to keep = less costs.*

## Studied Packaging:

Metal is expensive to deliver as often it is heavier than other products with a lower average value.

That is why we study and develop our products thinking how to save space when packaged.

*Substantial money saving on transportation = less costs.*

## Custom Orders:

Our customers are often asking us for products with specific features for particular installations or use.

We are available and ready to study your requests and quickly turn them into products.

*Capability to meet customer's requests = more business.*



# The Location

Headquarter and production facilities of 3.000 square m (32.300 square ft) are located since year 2002 in the modern industrial complex of Piane di Sant'Andrea – ATRI (Teramo).



On a nearby property of 10.000 square m (107.700 square ft) a new, high technology 13.000 square m (140.000 square ft) facility, on three floors, will be soon under construction.





# Thank you very much for your time.

For any additional informations please contact us:

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